

MID-WESTERN UNIVERSITY
FACULTY OF MANAGEMENT
MAKE-UP EXAMINATION: 2076
BACHELOR OF BUSINESS STUDIES (BBS)
SEMESTER - VI

Subject: Business Ethics
Full Marks: 100

Course Code: MGMT 361
Time: 3:00 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORT ANSWER QUESTIONS (10X2 = 20 MARKS)

Answer **ALL** questions.

- Q1. What is business ethics?
- Q2. List out the sources of business ethics.
- Q3. What do you mean by TQM?
- Q4. Write the concept of value in business.
- Q5. What do you mean by corporate compliance?
- Q6. What is Approval Foreign Investment?
- Q7. Write any two differences between consumer right and consumer protection.
- Q8. What is social interest?
- Q9. List out any four required elements for total quality management.
- Q10. What do you mean by political instability?

SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)

Answer any **SIX** questions.

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| Q11. What is ethics? Describe the objective of Business Ethics. | 2+6 |
| Q12. Explain the ethical Decision Making Process related with business. | 8 |
| Q13. Write short essay on tainted milk scandal in China. | 8 |
| Q14. What is Corporate Governance? Explain the area of corporate responsibility of business. | 2+6 |
| Q15. What are the ethical issues in business? Discuss. | 8 |
| Q16. Discuss the code of conduct in corporate governance. | 8 |
| Q17. What is 2008 Siemens scandal? Explain. | 8 |
| Q18. Write short notes on any two | 4+4 |
| a. Ethics in work place | |
| b. Organizational value | |
| c. Abnormal profit | |

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any **TWO** questions.

- | | |
|--|-------|
| Q19. What is value? Describe the formation of value and types of value. | 2+6+8 |
| Q20. "Every business organization is affected by ethics and value of employee and organization".
Explain with details relevance of ethics and values in business. | 16 |
| Q21. What are the roles of Commerce and Supplies Ministry in corporate compliance? Discuss with reference to Nepal. | 6+8 |



MID-WESTERN UNIVERSITY
EXAMINATIONS MANAGEMENT OFFICE
MAKE-UP EXAMINATION: 2076
BACHELOR OF BUSINESS STUDIES (BBS)
SEMESTER - VI

Subject: Entrepreneurship

Course Code: MGMT 464

Full Marks: 100

Time: 3:00 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORTANSWER QUESTIONS (10 X2 = 20 MARKS)

Answer all questions:

- Q1. Define the meaning of entrepreneurship.
- Q2. Who are women entrepreneurs?
- Q3. Explain the meaning of SSI.
- Q4. Give the concept of business idea generation.
- Q5. What is marketing feasibility?
- Q6. What is franchising?
- Q7. Define the concept of e-commerce.
- Q8. Explain about business plan.
- Q9. Define the concept of project appraisal.
- Q10. Write the meaning of exporting.

SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)

Answer any SIX questions:

- | | |
|---|-----|
| Q11. Explain the roles of entrepreneurship in economic development. | 8 |
| Q12. What are the main problems of women entrepreneurs? | 8 |
| Q13. Explain about e-entrepreneurship and what are the challenges of e-commerce? | 3+5 |
| Q14. What is the meaning of project appraisal? Explain the methods for project appraisal. | 2+6 |
| Q15. Define the entrepreneur's ethics. Explain its importance. | 2+6 |
| Q16. What factors are to be considered while selecting site for a business? | 8 |
| Q17. Clarify the meaning and techniques of generating new ideas. | 2+6 |
| Q18. Write short notes about: | 4+4 |
| a. Business incubation | |
| b. Infrastructure | |

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any TWO questions:

- | | |
|---|-------|
| Q19. Explain the role played by small scale industries (SSI) in economic development of the country. Explain the problems which are faced by SSI and steps taken to solve these problems. | 6+5+5 |
| 20. Define entrepreneur and also explain about the types of entrepreneurship. | 4+12 |
| 21. Why entrepreneurs should have business plan? Explain the format of a business plan. | 8+8 |



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MAKE-UP EXAMINATION: 2076
BACHELOR OF BUSINESS STUDIES (BBS)
SEMESTER - VI

Subject: Micro Financing in Nepal

Course Code: MGMT 365

Full Marks: 100

Time: 3:00 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORTANSWER QUESTIONS (10 X2 = 20 MARKS)

Answer all questions:

- Q1. What do RMDC and CSR stand for?
- Q2. What is internal risk?
- Q3. Define microfinance in brief.
- Q4. What are the targeted groups in microfinance?
- Q5. What is external environment in microfinance?
- Q6. Define formal microfinance?
- Q7. What do you mean by monitoring?
- Q8. What is financial independency?
- Q9. Write any two objectives of monitoring.
- Q10. What is Manga?

SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)

Answer any SIX questions:

- Q11. Illustrate the characteristics of microfinance.
- Q12. How can be minimized the risk based on agriculture sector?
- Q13. What are the micro financial models in Nepal? Describe any five microfinance models in Nepal.
- Q14. What are the Helping organizations of microfinance?
- Q15. What is evaluation? What are the authorities that can monitor?
- Q16. What are the objectives and importance of microfinance?
- Q17. Describe the role of microfinance in poverty alleviation in Nepal?
- Q18. Differentiate between formal and informal microfinance. What is sub informal microfinance?

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any TWO questions:

- Q19. What do you mean by micro financial environment? Describe the internal and external environment in microfinance.
- Q20. Describe the various micro financial risk in Nepal
- Q21. Illustrate the financial source of microfinance. Point out the objectives of supervision.



MID-WESTERN UNIVERSITY
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SEMESTER - VI

Subject: Project Management
Full Marks: 100

Course Code: MGMT 363
Time: 3:00 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORT ANSWER QUESTIONS (10 X 2 = 20 MARKS)

Answer **ALL** questions.

- Q1. Briefly explain the meaning of project management.
- Q2. What are the types of project?
- Q3. Write the meaning of bilateral project.
- Q4. Write four requirements to be a successful project manager.
- Q5. What do you mean by project planning?
- Q6. Write any two advantages and two limitations of matrix organization.
- Q7. Write the meaning of PMIS.
- Q8. Write any four characteristics of a project team.
- Q9. What do you mean by project monitoring?
- Q10. Write the technique of project control.

SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)

Answer any **SIX** questions.

- Q11. What is the process of identification and selection of project? (8)
- Q12. Distinguish between labour intensive project and capital extensive project. (8)
- Q13. What is the role and responsibilities of project manager to make a successful project? (8)
- Q14. What are the various stages of project life cycle? Discuss them briefly. (8)
- Q15. Define project team. Discuss the characteristics of project team. (2+6)
- Q16. How the project time and project cost is estimated? (4+4)
- Q17. Define project control? Describe project control process. (2+6)
- Q18. What is project audit? What are the various stages of project audit life cycle? Explain. (2+6)

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any **TWO** questions.

- Q19. Define team leader. How the team leader communicate with team, effective management of time and conflict resolution in project? (4+12)
- Q20. Discuss the project monitoring and evaluation approaches developed by World Bank, Asian Development Bank and INGOs. (8+8)
- Q21. How the projects are evaluated in developing countries like Nepal? Explain various difficulties in project implementation in Nepal. (6+10)

MID-WESTERN UNIVERSITY
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SEMESTER – VI

Subject: Organizational Behavior
Full Marks: 100

Course Code: MGMT 462
Time: 3 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORT ANSWER QUESTIONS (10 X 2 = 20 MARKS)

Answer **ALL** questions.

- Q1. State any four opportunities of organizational behavior.
- Q2. Give the concept of personality.
- Q3. What do you mean by Attitudes?
- Q4. Define individual decision making in brief.
- Q5. Point out any four determinates of personality.
- Q6. List out the five major stages of group formation process.
- Q7. State any four reasons why people join groups.
- Q8. What is conflict?
- Q9. Mention any three major theory of leadership.
- Q10. Write the meaning of organizational development.

SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)

Answer any **SIX** questions.

- Q11. Define organizational behavior. Discuss the disciplines that contribute to organization behavior.(2+6)
- Q12. What is decision making? Explain the steps in rational decision making. (3+5)
- Q13. State the meaning of perception. Explain the factors that influence perception. (2+6)
- Q14. What do you mean by group? Discuss the classification of group. (3+5)
- Q15. What is team? Explain the different types of team. (3+5)
- Q16. Give the meaning of communication. What are the barriers of effective communication? (2+6)
- Q17. Define leadership. Explain the behavioral theory of university of Michigan studies. (3+5)
- Q18. Write short notes on (4+4)
 - a. Distributive
 - b. Integrative bargaining.

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any **TWO** questions.

- Q19. Define organizational change. Why do people resistance to change? Discuss the approaches to managing organizational change. (4+4+8)
- Q20. What do you mean by learning? Explain the classical conditioning and operant conditioning theory of learning with its advantage. (4+6+6)
- Q21. "One of the major challenges faces by modern managers is to motivate the employees in the organization." In the light of this statement compare and contrast hierarchy theory with two factors theory of motivation? (16)

