SECTION A: MULTIPLE CHOICE OUESTIONS ( $1 \times 20 = 20$  MARKS)/(TIME: 20 MINUTES)

R.No. .....

Course Code: MGT 511 Time: 4:00 Hours

#### Q1. ..... is accepting solutions that are "good enough". a. Bounded rationality c. b. Satisfying Q2. Each subordinate should have only one superior whose command he has to be obeyed. This is known as: a. Division of work c. Unity of Command principle d. Authority - responsibility principle b. Exception principle What are the two main dimensions of the Ohio Studies into leadership? O3. a. Starting position and end position b. Initial environment and changed environment c. Organizational structure and conditioning d. Initiating structure and considerations What is the term for power derived from status or position in an organization? Q4. a. Referent c. Reward b. Expert d. Legitimate Q5. Esprite De corps means: a. Union is strength c. b. Service is our motto Q6. Supervisor is another name for: a. Team leaders Top managers b. Middle managers d. Q7. Which of the following statements about planning are correct? 1. Forecasting 2. Choice among alternative courses of action. 3. Wishful thinking 4. Decision only by production manager Of the four statements. a. 1, 2, 3 and 4 are correct c. 1 and 2 are correct b. 1, 3 and 4 are correct Q8. Which of the following best describes the concept that management is needed in all types and sizes of organizations, at all organizational levels, in all organizational work areas, and in all organizations, no matter the country in which they're located? a. the partiality of management b. the segmentation of management Q9. Organizing includes: a. defining organizational goals b. hiring organizational members Q10. Making decisions on the basis of experience, feelings and accumulated judgment is called as: a. Decision making b. Structured problems

Q11. Span of controls means that

Subject: Foundations of Management

Full Marks: 100

Tick the best answers.

- a. An organization consists of various departments
- b. Each person's authority is clearly defined.
- c. Every subordinate has one superior
- d. A manager can supervise only a limited number of subordinates

- Escalation of commitment
- d. None of the above

- d. 2 and 3 are correct
- c. the universality of management
- d. the cultures of management
- c. motivating organizational members
- d. determining who does what tasks
- c. Intuitive decision making
- d. None of the above

- Buyer be aware
- d. Product is our strength
- c. First line managers

- Q12. As a manager if you are encouraging employees to improve productivity, which role are you playing?
  - a. Resource allocator
  - b. Entrepreneur
- Q13. Another term for efficiency is:
  - a. Doing the right things
  - b. Doing things right

- c. Leader
- d. Liaison
- c. Making sure things get done
- d. Doing things at the right time

c. Accommodative Stance

c. To delegate authority

c. Procedural knowledge

d. Declarative knowledge

d. To organize the workflow

d. Proactive stance

Q14. A company that makes social responsibility a priority, even if doing so cuts away their profits. Which stance is this?

- a. Obstructionist stance
- b. Defensive stance
- Q15. The purpose of controlling function is:
  - a. To recognize gap in knowledge and skills
    - b. To motivate employees
- Q16. Which of the following is the knowledge that people carry in their minds and therefore difficult to have access?
  - a. Explicit knowledge
  - b. Tacit knowledge
- Q17. The following are the characteristics of Positive Stress:
  - a. It improves performance
  - b. It feels exciting

a. Laissez-faire

Q18. What do you call a style of leadership that takes account of others' views, opinions and ideas?

- c. Democratic
  - d. Autocratic

c. It motivates

d. All of the above

- Q19. Plans that apply to an entire organization and establish the organization's overall goal are known as:
  - a. Specific Plans

b. People-oriented

- b. Directional Plans
- Q20. Globalization helps to:
  - a. Accumulate more profit
  - b. Increase Earnings per share

- c. Strategic plans
- d. Tactical plans
- c. Develop export sphere
- d. Make competitive decision

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# Subject: Foundations of Management Full Marks: 100

Course Code: MGT 511 Time: 4:00 Hours

(6)

(6)

(1+5)

#### You are required to answer in your own words as far as applicable. The figures in the margin indicate full marks. SECTION B: SHORT ANSWER OUESTIONS (5X6 = 30 MARKS)

#### Answer any FIVE questions:

- Q1. Define Decision making. How does a manager makes decisions under conditions of certainty, risk and uncertainty? (2+4)
- Q2. Identify barriers to effective interpersonal communication and describe how technology affects managerial communication and organizations. (3+3)
- Q3. What are the reasons for resistance to change? Discuss techniques that have potential to overcome resistance. (3+3)
- Q4. Explain how the global political/legal and economic environments affect managers of global organizations. (3+3)
- Q5. Outline the managerial role identified by Mintzberg. Give example of each role.
- Q6. What are the components of general environment? Elaborate with suitable examples.
- Q7. Briefly describe the conflict resolution model.

# **SECTION C: LONG ANSWER QUESTIONS (2X15 = 30 MARKS)**

#### Answer any TWO questions:

- Q8. "Management is undoubtedly one of humankind's most important inventions." Do you agree with this statement? Link your opinion with development of different management thoughts. (3+12)
   Q9. With the availability of advanced information technology that allows an organization's work to be done anywhere at any
- Q9. With the availability of advanced information technology that allows an organization's work to be done anywhere at any time, is organizing still an important managerial function? Justify your answer.
   (15)
- Q10. Describe the various approaches to social responsibilities along with the arguments for and against it. (15)

## SECTION D: CASE STUDY (20 MARKS)

## Q11. Read a case given below and answer the following questions:

In many ways McDonald's Corporation has written the book on global expansion. Every day, on average, somewhere around the world 4.2 new McDonald's restaurants are opened. By 2004, the company had 30,000 restaurants in more than 120 countries that collectively served close to 50 million customers each day.

One of the latest additions to McDonald's list of countries hosting the famous golden arches is India, where McDonald's started to establish restaurants in the late 1990s. Although India is a poor nation, the large and relatively prosperous middle class, estimated to be number between 150 million and 200 million, attracted McDonald's. India, however, offered McDonald's unique challenges. For thousands of years, India's Hindu culture has revered the cow. Hindu scriptures state that the cow is a gift of the gods to the human race. The cow represents the Divine Mother that sustains all human beings. Cows give birth to bulls that are harnessed to pull plows, cow milk is highly valued and used to produce yoghurt and ghee, cow urine has a unique place in traditional Hindu medicine, and cow dung is used as fuel. Some 300 million of these animals roam India, untethered, revered as sacred providers. They are everywhere, ambling down roads, gazing in rubbish dumps, and resting in temples – everywhere, that is, except on your plate, for Hindus do not eat the meat of sacred cow.

McDonald's is the world's largest user of beef. Since its founding in 1955, countless animals have died to produce Big Macs. How can a company whose fortunes are built upon beef enter a country where the consumption of beef is a grave sin? Use pork instead? However, there are some 140 million Muslims in India, and Muslims don't eat pork. This leaves chicken and mutton. McDonald's responded to cultural food dilemma by creating an India version of its Big Mac – the "Maharaja Mac" – which is made from mutton. Other additions to the menu conform to local sensibilities such as the "McAlooTikki Burger", which is made from chicken. All foods are strictly segregated into vegetarian and non vegetarian lines to conform with preferences in a country where many Hindus are vegetarian. According to the head of McDonald's Indian operations, "We had to reinvent ourselves for the Indian plate."

For a while, this seemed to work. Then in 2001 McDonald's was blindsided by a class-action law suit brought against it in the United States by three Indian businessmen living in Seattle. The businessmen, all vegetarian and two of whom were Hindus, sued McDonald's for "fraudulently concealing" the existence of beef in McDonald's French fries! McDonald's had said it used only 100 percent vegetable oil to make French fries, but the company soon admitted that it used a "miniscule" amount of beef extract in the oil. McDonald's settled the suit for \$10 million and issued an apology, which read, "McDonald's sincerely apologizes to Hindus, vegetarians, and others for failing to provide the kind of information they needed to make informed dietary decisions at our U.S. restaurants." Going forward, the company pledged to do a better job of labeling the ingredients of its foods and to find a substitute for the beef extract used in its oil.

However, news travels fast in the global society of the twenty-first century, and the revelation that McDonald's used beef extract in its oil was enough to bring Hindu nationalists onto the streets in Delhi, where they vandalized one McDonald's restaurant, causing \$45,000 in damage; shouted slogans outside of another; picketed the company's headquarters; and called on Indian Prime Minister to close McDonald's stores in the country. McDonald's Indian franchise holders quickly issued denials that they used oil that contained beef extracts, and Hindu extremists responded by stating that they would submit McDonald's oil to laboratory tests to see if they could detect beef extract.

The negative publicity seemed to have little impact on McDonald's long-term plans in India, however. The company continued to open restaurants, and by 2005 had 65 restaurants in the country with plans to open another 30 or so. When asked why they frequented McDonald's restaurants, Indian customers noted that their children enjoyed the "American" experience, the food was of a consistent quality, and the toilets were always clean!

# **Questions:**

- a. How do you justify McDonald's move to "reinvent" them by introducing Indian versions of Mc food items? (4)
- b. McDonald's were using beef extracts in the oil in the restaurants in U.S. and in U.S. culture this practice no way is against the tradition. Yet, it faced problem. How would you explain this? (4)
- c. Do you think the protests in India were justified? Should McDonald's franchise holders in India react in different manner? (4)
- d. "Hindu belief about the cow is funny and it is simply their ignorance. They should be educated and made aware of reality." This was the reaction of one of the McDonald's executive in U.S. Do you agree with her? Why or why not?(4)

(4)

e. What lesson can be learnt by Global Business firms from this case?

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R.No. .....

Subject: Critical Thinking Full Marks: 100 Course Code: MGT 512 Time: 4:00 Hours

Full Marks: 100 Time: 4:00 Hours					
S	ECTION A. MULTIPLE CHOICE OUESTIONS (1 $\times$ 20	- 20	MARKS)/(TIME: 20 MINUTES)		
Tick th	e best answers	- 20	WARKS)/ (TIME. 20 WINOTES)		
01.	Generally we can argue that critical thinking is:				
<b>X</b>	a Reasoning skill	С	Communication		
	b Divergent skill	d.	Participation		
02	Which statement is true with creativity?	u.	i unoputon		
Q2.	a Creativity is originality and novelty				
	b Creativity is the smart tendency				
	c Philosophical inquiry				
	d Numerical analysis				
O3.	What does fallacious reasoning mean?				
	a. A statement which looks logical but appears to be	false	e after analysis.		
	b. It is thinking that promotes personal goal.				
	c. It is a correct tool for understanding vague issue.				
	d. It is a kind of fact-finding science.				
Q4.	When you focus on maximizing the minimum gain in	gam	e theory, you are applying strategy.		
	a. Maximin	с.	Minimax		
	b. Dominant	d.	Iterative		
Q5.	Which one of the following is a true characteristic of a	a crit	tical thinker?		
	a. Think in multiple ways that are logically impressiv	ve ar	nd unclear		
	b. Just go beyond limitation and influence others				
	c. Argue for and against with evidence				
	d. Generate new ideas to be popular				
Q6.	Deductive reasoning refers to				
	a. Testing theory	c.	Interpreting text and number		
	b. Generation of theory	d.	Identifying real problem		
Q7.	Identify the type of fallacy in the argument: Many n	nedi	cal students receiving scholarship are		
	from government schools. I think I should educate	my	son at government school so he will		
	receive scholarship.				
	a. Hasty generalization	c.	Appeal to authority		
	b. Appeal to ignorance	d.	Weak analogy		
Q8.	Creative people not only scrutinize and judge their ide	eas o	r projects, they also seek:		
	a. Acceptance	c.	Criticism		
	b. Appreciation	d.	Money		
Q9.	A is the difference between the actual state a	ind t	he desired state.		
	a. Situation	c.	Sum		
	b. Problem	d.	Reality		
Q10.	decision making describes how humans ac	tuall	y make decisions.		
	a. Normative	c.	Behavioral		
	b. Simple	d.	Professional		
Q11.	The term fuzzy logic was coined by:				
-	a. Dr. LotfiZadeh	c.	Dr. Appy Fizz		

b. Dr. Judith Hans

d. Dr. LogiGless

- Q12. Group decision making process is also known as:
  - a. Interactive approach
  - b. Autocratic activity
  - c. Bottom-down approach
  - d. Managerial fact
- Q13. Which of the following decision making style is used a manager with intuitive way of thinking and high tolerance for ambiguity?
  - a. Behavioral
  - b. Analytic
  - c. Directive
  - d. Conceptual
- Q14. ..... deals with spontaneous creation.
  - a. Technical creativity
  - b. Primary creativity
  - c. Inventive creativity
  - d. Secondary creativity
- Q15. A ..... approach to decision making may mean that you not only have more alternatives but you also have different ways to gather information to make more informed choices:
  - a. Deliberate
  - b. Spontaneous
  - c. Agonizing
  - d. Flexible
- Q16. The two main branches of game theory are:
  - a. No loss and More loss
  - b. Cooperative and Non-cooperative
  - c. External and Internal
  - d. Individual and group
- Q17. Which of the followings is the correct statement regarding an argument?
  - a. An argument is a statement in which conclusion is derived from earlier proposition.
    - b. An argument is a statement that focuses on subjectivity.
    - c. An argument is the part of logic.
    - d. An argument is the fact to be investigated.
- Q18. What does the zero-sum indicate in game theory?
  - a. Cooperative strategy with win-win relation
  - b. Mixed method strategy
  - c. The sum gained by a player is equal to sum lost by another players
  - d. A finite game with number of possible strategies
- Q19. ..... is imitation of a process or situation.
  - a. Creativity
  - b. Simulation
  - c. Solution
  - d. Conceptualization
- Q20. Behavioral theories of decision making focuses on:
  - a. How managers should make decisions
  - b. How to make decisions
  - c. How managers actually make decisions
  - d. How to behave

Subject: Critical Thinking	Course Code:	MGT 512		
Full Marks: 100	Time: 4	4:00 Hours		
You are required to answer in your own words as far as applical	le. The figures in the margin indicate full marks.			
SECTION B: SHORT ANS	WER QUESTIONS (5X6 = 30 MARKS)			
Answer any FIVE questions:				
Q1. Write a definition of critical thinking. Briefly describe re	elevance of critical thinking to business organization.	(6)		
Q2. How could a manager use the cause and effect method to	o solve organizational problem?	(6)		
Q3. Reality is fuzzy. Elaborate on the usefulness of fuzzy log	gic in organizational management.	(6)		
Q4. Explain the snowflake model of creativity.		(6)		
Q5. Critically examine relationship between inductive logic	and creative thinking.	(6)		
Q6. Illustrate your understanding of scientific problem solving	ng method with suitable examples.	(6)		
Q7. Write a description on simulation as a process that inclu	des several steps.	(6)		
SECTION C: LONG ANSWER QUESTIONS (2X15 = 30 MARKS)				

Answer any TWO questions:

b)

Q8. Write about common critical and creative thinking skills which guide each successful person to overcome difficulty and uncertainty.

Q9. What is game theory? List the differences between a pure and a mixed strategy. How do both strategies help in managerial decision making? (3+6+6)

Q10. "Cognitive structure deliberately determines the problem solving skill and process." Justify the statement with examples. (15)

SECTION D: CASE STUDY (20 MARKS)

# Q11. Read a case given below and answer the following questions:

Did Harry make a good decision? Why or why not?

Harry Smart – Or Is He? Harry Smart, a very bright and ambitious young executive, was born and raised in Delhi and graduated from Delhi University. He met his future wife, Barbara, who was also from the same place, in the university. They were married the day after they both graduated cum laude. Harry then went to IIM, where he received MBA and Barbara earned a law degree from Delhi University. Harry is now in seventh year with Brand Corporation, which is located in Delhi and Barbara has a position in a Delhi Law Firm.

As a part of expansion program, the board of directors of Brand has decided to build a new branch plant. The president personally selected Harry to be the manager of the new plant and informed that a job well done would guarantee him a vice presidency in the corporation. He was appointed as the chairperson, with final decision making privilege, of an ad hoc committee to determine the location of the new plant. The committee consists of experts from different areas – transportation, marketing, distribution, labour economics and public relations. He assigned the committee members to come up with idea about the best location within one month. A month passed and the meeting reconvened. After weighing all variables, experts recommended Lucknow, Surathand Chandigad. Harry could easily see that the committee members put a great deal of time and effort into their report and recommendations. A spokesperson for a group emphasized that there was a definite consensus that Lucknow city was the best location. Harry thanked and told them that he would like to study the report in more depth before the final decision.

After the dinner that evening, Harry asked his wife, "Honey, how would you like to move to Lucknow City?" her answer was quick and sharp – heaven no! "I lived here all my life and I am not about to move out into the hinterlands. I have heard the biggest attraction in Lucknow is the old fashioned industries and culture. That kind of life is not for me." Harry weakly protested, "But honey my committee strongly recommended this place as the best location for new plant. The second choice was Surath and the third Chandigad." His wife thought a moment and then replied "Well, I would consider relocating to or commuting from Chandigad, but if you insist on Lucknow, you will have to go by yourself."

The next day Harry called his committee together and said, "You should all be commended for doing excellent job on this report. However, after detailed study, I am convinced that Chandigad will meet the needs of our plant better than Lucknow or the other. Therefore the decision will be to locate the new plant in Chandigad. Once again thank you all for a job well done".

a) Identify the main gist of the case including important facts, problems and assumptions.

(5)

(5)

(5)

(15)

- c) What is the potential impact of his decision in favor of Chandigad? Is he a critical thinker? (2.5+2.5)
- d) How should Harry have acted in pursuit of a decision that would satisfy both his wife and the company?

R.No. .....

Course Code: MGT 513 Time: 4:00 Hours

# SECTION A: MULTIPLE CHOICE QUESTIONS (1 × 20 = 20 MARKS)/ (TIME: 20 MINUTES)

Tick the best answers.

Full Marks: 100

- Q1. The Latin word 'communicare' means to:
  - a. impart
  - b. talk

- c. communicate
- d. engage
- Q2. Business communication is marked by formality as against:
  - a. formal communication

Subject: Communication for Managers

b. personal communication

- c. professional communication
- d. official Communication

Q3. Communication in an organizational setting are mainly:

- a. only one type c. three types
- b. two types d. five types
- Q4. Which of the following is not the example of formal communication network?
  - a. management board launches some new plan and policies to the employees
  - b. an organization sends a letter to its franchises
  - c. discussion of the consumers in canteen
  - d. a memo circulated within the organization for a meeting.
- Q5. Learn to keep technology in perspective refers to:
  - a. guard against information overload and information addiction
  - b. using technological tools productively
  - c. technological tools should be used for business rather than person benefit
  - d. keeping technology in control and use it rather than being used from it.
- Q6. Which of the following is equally popular media for both personal and business purpose?
  - a. emails

c. websites

b. podcasts

- d. instant messages
- Q7. It is important to check email address, subject line, signature and so on at:
  - a. planning stage c. completing stage
  - b. writing stage d. before you send
- Q8. Which of the following is not the major way that businesses are using blogs:
  - a. Project management and team communication.
  - b. company news
  - c. customer Support
  - d. maintain the relation
- Q9. The statement "If your blog is established to provide the information and discussion about a specific area" refers to:
  - a. audience c. scope
  - b. purpose
- Q10. Podcast is very useful when the speaker sends messages through teleconferences:
  - a. without the target audiences
  - b. when the message is in visual form
  - c. when the message is in audio form
  - d. to treat as a supplementary to your blog

- - d. role

	a. planning, writing and completing	c.	Planning, writing and audience		
	b. planning, purpose and audience	d.	planning, purpose and completing		
Q12.	Adapt to other culture for minimizing crises created by diversity does not mean:				
	a. Ignoring the "Golden Rule"				
	b. being tolerant, respectful, and flexible				
	c. Practicing patience and keeping a sense of humor				
	d. listening and reading carefully				
Q13.	There are mainlytypes of report.				
	a. two	c.	four		
	b. three	d.	five		
Q14.	Statement of the purpose and scope of your investigation	on c	omes under:		
	a. analyze the situation	c.	develop a work plan		
	b. develop an audience profile	d.	gathering information		
Q15.	In technical report which of the following should be av	oide	ed?		
	a. facts	c.	objective evaluation		
	b. logical conclusion	d.	subjective evaluation		
Q16.	The chronological development of information in the b	oody	y of the report is done according to the:		
	a. logical sequence of events	c.	choice of the writer		
	b. collection of data	d.	order in which events occurred		
Q17.	Paralanguage is a kind of action language that refers to	:			
	a. actual words				
	b. the tone of voice, speed of speech, and hesitation				
	c. body language				
	d. personal space				
Q18.	To make a presentation effective and impressive, you s	hou	ld use:		
	a. complex sentences	c.	a simple and active form of sentences		
	b. passive sentences	d.	jargon		
Q19.	Which of the following is not a barrier to effective com	nmu	nication?		
	a. Value judgment	c.	self-preoccupation		
	b. Jumping to conclusion	d.	careful listening		
Q20.	20. The major Technique that will help to convert anxiety to positive energy in presentation is not:				
	a. know your audience	c.	know your subject		

b. stop worrying about being perfect

Q11. What are the three steps processes of podcasting?

d. Practice, Practice, Practice

000

Subject: Communication for Managers	Course Code: MGT 513
Full Marks: 100	Time: 4:00 Hours

You are required to answer in your own words as far as applicable. The figures in the margin indicate full marks. SECTION B: SHORT ANSWER QUESTIONS (5X6 = 30 MARKS)

Answer any FIVE questions:

Q1. "Business Communication is the life blood of any organization." Justify the statement with relevant examples. (6)

(6)

(7) (7)

- Q2. What are the principles of effective communication? Enlist them.
- Q3. Compare and contrast between formal communication network and informal communication network. (6)
- Q4. Reconnecting with the people has become an issue to the technologically advanced communication. Do you agree or disagree? Give your arguments. (6)
- Q5. What are the major benefits of having blog for business and professional development? Enumerate. (6)
- Q6. How do you prepare the brief message for the podcast? Mention the steps of developing effective message to it. (3+3)
- Q7. Describe briefly about the five essential supportive strategies to overcome the anxiety during oral presentation. (6)

# SECTION C: LONG ANSWER QUESTIONS (2X15 = 30 MARKS)

#### Answer any TWO questions:

- Q8. Discuss in detail the communication process with the diagram. How does each aspect in the process coordinate each other? (5+10)
- Q9. What are the basic parts of report and proposals? How can you make each part of report and proposals effective and professional? (10+5)
- Q10. Many businessmen believe that communication in the world of diversity is both challenge and opportunity. Justify the statement with suitable examples to support your answer. (15)

## SECTION D: CASE STUDY (20 MARKS)

Q11. Read the case given below and answer the following questions:

## A Memo to all staff of KFC

Nepal has been declared Federal Republic on May 28, 2008. The country's governance policy has experienced tremendous change after allocating its territory into seven different provinces. Now every state can formulate the policy regarding business, tax plan, social security etc. The city of Kathmandu now belongs to the province number three and it has mandated that employees "shall adopt, implement, and maintain a written smoking policy which shall contain a prohibition against restrooms and infirmaries." Employers must also maintain a nonsmoking area of not less than two thirds of the seating capacity in cafeterias, lunchrooms, and employee lounges, and make effort to work out disputes between smokers and nonsmokers."Being the director of Human Resources at Kentucky Fried Chicken (KFC), a multinational food chain, Darbarmarg, Kathmandu write a memo to all the staffs of KFC announcing the new restriction, and tell them that you want them to set up departmental committees to mediate any smoking conflicts before complaints surface.

## **Questions:**

- a. Explain why this is a good policy.
- b. What are the possible threats in the application level of this policy?
- c. Do you think are there any cultural and social issues that influence either positively or negatively this policy? Describe with examples. (3+3)

R.No. .....

Course Title: Financial and Management Account Full Marks: 100	ng	Course Code: MGT 514 Time: 4:00 Hours
SECTION A: MULTIPLE CHOICE O	$IESTIONS (1 \times 20 - 20 MARKS)$	S)/ (TIME: 20 MINUTES)
Tick the best answers	20 - 20 MARKS	<i>()</i> (11412: 20 MINOTES)
O1. The capacity of information that makes di	ference in a decision	
(a) Reliability	(c) Opportunity	
(b) Information	(d) Relevance	
O2. The practices of using the least optimistic	estimate when two estimates of acc	counts are about equally
likely		
(a) Conservatism	(c) Materiality	
(b) Relevance	(d) Consistency	
O3. The quality of accounting information that	allows a user to analyze two or mo	ore companies and look for
similarities and differences	······	The second s
(a) Consistency	(c) Comparability	
(b) Faithful representation	(d) None of above	
Q4. The quality of accounting information that	allows a user to compare two or m	nore accounting periods for
single company		
(a) Conservatism	(c) Comparable	
(b) Matching	(d) consistency	
Q5. In the cost of goods sold statement, the su	m of labor cost and the factory ove	erhead is known as:
(a) Conversion cost	(c) Prime cost	
(b) Total factory cost	(d) Cost of goods manufactured	
Q6. Who ultimately has responsibility for a co	mpany's financial statements?	
(a) Stockholders	(c) Management	
(b) External Auditors	(d) Securities and Exchange Con	mmission
Q7. Part of master budget which covers capital	l expenditures, budgeted statement	t of cash flows and balance
sheet is classified as		
(a) Financial budget	(c) Capital budget	
(b) Cash flows budget	(d) Balanced budget	
Q8. Which of the following steps in the accou	nting cycle is not in the correct ord	ler?
(a) Journalize transactions and post them t	accounts in the ledger	
(b) Prepare a work sheet and prepare finan	cial statements	
(c) Close the accounts and record and post $(1)$ All of the above	adjusting entries	
(d) All of the above	ting avala is not performed at the	and of the accounting
Q9. Which of the following steps in the accou	iting cycle is not performed at the	end of the accounting
(a) Collect and analyze information from s	surce documents	
(a) Concert and analyze mormation from s (b) Prepare a work sheet	Juree documents	
(c) Record and post adjusting entries		
(d) Close the accounts		
O10. A work sheet		
(a) is not one of the financial statements		
(b) is one of the four basic financial state	ients	
(c) should be prepared at the beginning of	each accounting period	
(d) is none of the above		

- Q11. Which of the following is a cash equivalent?
  - (a) an investment in the common stock of another company
  - (b) an investment in the bonds of another company
  - (c) a money market account
  - (d) none of the above
- Q12. The first line on a company's statement of cash flows is net income. Which does the company use to prepare its statement?
  - (a) direct
  - (b) indirect

# (c) operatin

(d) It is not possible to tell from the information provided Q13. Oak began the year with a balance of Rs5000 in Accounts Receivable and ended the year Rs8000 in the account. Revenues for the period amounted to Rs37000. Under the direct method, Oak will report cash collected from customers of

(b) Rs37000

- (a) Rs34000
- (c) Rs4000 (d) Rs42000
- Q14. Which of the following should be classified as an investing activity on the statement of cash flows? (a) issuance of the stock (c) payments of dividends
  - (d) none of the above (b) payment to suppliers for inventory
- Q15. How should the repurchase of a company's own stock be reported on the statement of cash flows?
  - (a) as an investing activity
  - (b) as an operating activity
  - (c) as a financing activity
  - (d) Repurchase of a company's own stock is not reported on the statement of cash flows.
- Q16. Where are cash equivalent reported?
  - (a) in the operating activities section of the statement of cash flows
  - (b) in the financing activities section of the statement of cash flows
  - (c) on neither the balance sheet nor the statement of cash flows
  - (d) none of the above
- Q17. Which of the following statements is not true for business organization?
  - (a) Sole proprietorship is an easy type of business to form
  - (b) It is easier for a corporation to raise huge amount rather than for a sole proprietorship or partnership
  - (c) A corporation has tax advantages over the other forms of business organization
  - (d) Owners of sole proprietorships and partnerships have unlimited liability for the debts of the business while owners of corporations have limited legal liability

Q18. Financial Statement deals with:

- (a) Company better off at the end of the year than at the beginning of the year
- (b) Company resources
- (c) Use of cash during the period
- (d) All of the above
- Q19. Current assets divided by current liabilities.

(a) Quick ratio (c	c) Current ratio
--------------------	------------------

(b) Working capital (d) None of the above

Q20. The opinion rendered by a public accounting firm concerning the fairness of the presentation of the financial statements.

- (a) Auditor's report (c) Operating cycle
- (b) Conservatism

(d) All of the above

SEMESTER - I

# Subject: Financial and Management Accounting Full Marks: 100

Course Code: MGT 514 Time: 4:00 Hours

You are required to answer in your own words as far as applicable. The figures in the margin indicate full marks. SECTION B: SHORT ANSWER QUESTIONS (5X6 = 30 MARKS)

Answer any FIVE questions:

- Q1. Explain the difference between financial accounting and Management accounting. (6)
- Q2. Who are the users of accounting information? What are the uses of accounting information to them separately? Explain in brief. (3+3)

Q3. Presented under the list of accounts for Global Co. Ltd. as at December 31, 2018:

Global Co. Ltd. Trial Balance as at 31 December 2018

	as at 51, December 2018	
Heads	Debit (Rs.)	Credit (Rs.)
Cash and Bank	16,000	
Receivable	11,000	
Inventories	14,000	
Prepaid expenses	500	
Property, plant and equipment	27,000	
Franchise agreement	20,000	
Goodwill	5,000	
Notes payable		6,000
Account payable		3,000
Accrued payroll		3,000
Advances on sales		6,000
Others current liabilities		14,500
Long term debt		21,000
Other non-current liabilities		19,500
Preferred stock Rs. 10 per		5,000
Common stock 100 per value		10,000
Retained earnings (Dec. 31, 2017)		6,000
Capital in excess of par		1,000
Sales		31,000
Cost of goods sold	15,000	
Selling expenses	1,500	
Interest expenses	1,000	
Gain on sales of machine		1,000
Income taxes	1,000	
Cash dividends	4,000	
Administrative expenses	5,000	
Goodwill amortization	5,000	
Sales returns	1,000	
Total	1,27,000	1,27,000

Required:

- a. Prepare Income Statement for 2018 (using multi step format) (2)
- b. Prepare Statement of retained earnings. (1)
- c. Prepare Balance sheet as on the date (using vertical classified format) (3)

Q4. The following information has been extracted from the accounting records of a Power Diversion Corporation for the last year: Selling expenses ..... Rs.140,000 Raw materials inventory, December 31 ..... 60,000 Work in process inventory, January 1 ..... 180,000 Work in process inventory, December 31 . . . . . 100,000 

Finished goods inventory, December 31 . . . . . . 210,000

Management wants these data organized in a better format so that financial statements can be prepared for the year. Required:

a. Prepare a schedule of cost of goods manufactured (2)

- b. Compute the cost of goods sold (2)
- c. Prepare an income statement. (2)
- Q5. Write short notes and distinguish between the following: (a) direct materials, (b) indirect materials, (c) direct labor, (d) indirect labor, (e) manufacturing overhead and (f) fixed overhead. (6)
- Q6. Memo fax, Inc., produces memory enhancement kits for fax machines. Sales have been very erratic, with some months showing a profit and some months showing a loss. The company's contribution format income statement for the most recent month is given below:

Sales (13,500 units at Rs.20 per unit)Rs	. 270,000
Variable expenses	189,000
Contribution margin	. 81,000
Fixed expenses	90,000
Net operating loss	(9,000)
Required:	

- a. Compute the company's CM ratio and its break-even point in both units and dollars. (3)
- b. The sales manager feels that an Rs.8,000 increase in the monthly advertising budget, combined with an intensified effort by the sales staff, will result in a Rs.70,000 increase in monthly sales. If the sales manager is right, what will be the effect on the company's monthly net operating income or loss? (Use the incremental approach in preparing your answer.) (3)
- Q7. Examine the cost volume profit analysis underlying assumptions. Explain the use of BEP in decision making process. (3+3)

#### SECTION C: LONG ANSWER QUESTIONS (2X15 = 30 MARKS)

Answer any TWO questions:

Q8. The following financial statements are extracted from the books of Share Inc. For the year ended 31st December 2018. Income statement for the year ended

December 31, 2018	
Revenue and gains	Amounts (Rs.)
Sales revenue	670,000
Interest revenue	15,000
Gain on sale of machine	5,000
Total revenue and gains	690,000
Expenses and loss	
Cost of goods sold	390,000
Salaries and wages	60,000
Depreciation	40,000
Insurance	12,000
Interest	15,000
Income tax	50,000
Loss on retirement of bonds	3,000
Total expenses and loss	570,000
Total	120,000

As of December 3	1	
Particulars	2018	2017
Cash	35,000	46,000
Bills receivable	63,000	57,000
Inventory	84,000	92,000
Prepaid expenses	12,000	18,000
Total current assets	194,000	213,000
Long term investment	120,000	90,000
Land	150,000	1,00,000
Property and equipment	320,000	280,000
Accumulated depreciation	(1,00,000)	(75,000)
Total long term assets	490,000	395,000
Total assets	684,000	608,000
Accounts payable	38,000	31,000
Salaries and wages payable	7,000	9,000
Income taxes payable	8,000	5,000
Total current liabilities	53,000	45,000
Notes payable	85,000	35,000
Bonds payable	2,00,000	2,60,000
Total long-term liabilities	2,85,000	2,95,000
Capital stock	1,00,000	75,000
Retained earning	246,000	193,000
Total stockholder's equity	346,000	268,000
Total liabilities and stockholder's equity	684,000	6,08,000

# Share Inc. Balance sheet As of December 31

Additional information:

i) Land was purchased by issuing Rs. 50,000 note payable.

ii) A machine with an original cost of Rs. 35,000 and a book value of Rs. 20,000 was sold for Rs.25, 000.

Required:

- a. Statement of cash flows using indirect method for the year ended December 31, 2001. [10]
- b. Explain how cash balance decreased in 2018 in such a profitable year. [5]
- Q9. A Seasonal Trading Corporation manufactures and sells a seasonal product that has peak sales in the third quarter. The following information concerns operations for Year 2—the coming year—and for the first two quarters of Year 3:
  - a. The company's single product sells for Rs.8 per unit. Budgeted sales in units for the next six quarters are as follows (all sales are on credit):

	Yea	ar 2 Quarters		Year 3 Quarters		
	1	2	3	4	1	2
Budgeted unit sales	40,000	60,000	100,000	50,000	70,000	80,000

- b. Sales are collected in the following pattern: 75% in the quarter the sales are made, and the remaining 25% in the following quarter. On January 1, Year 2, the company's balance sheet showed Rs. 65,000 in accounts receivable, all of which will be collected in the first quarter of the year. Bad debts are negligible and can be ignored.
- c. The company desires an ending finished goods inventory at the end of each quarter equal to 30% of the budgeted unit sales for the next quarter. On December 31, Year 1, the company had 12,000 units on hand.
- d. Five pounds of raw materials are required to complete one unit of product. The company requires ending raw materials inventory at the end of each quarter equal to 10% of the following quarter's production needs. On December 31, Year 1, the company had 23,000 pounds of raw materials on hand.

e. The raw material costs Rs.0.80 per pound. Raw material purchases are paid for in the following pattern: 60% paid in the quarter the purchases are made, and the remaining 40% paid in the following quarter. On January 1, Year 2, the company's balance sheet showed Rs. 81,500 in accounts payable for raw material purchases, all of which will be paid for in the first quarter of the year.

#### Required:

- Prepare the following budgets and schedules for the year, showing both quarterly and total figures:
- a. A sales budget and a schedule of expected cash collections. (5)
- b. Production budget. (3)
- c. A direct materials budget and a schedule of expected cash payments for purchases of materials. (7)
- Q10. "Financial Accounting is fully guided by Generally Accepted Accounting Principles. Explain the Accounting Concept and Principles with appropriate examples. (5+10)

#### **SECTION D: CASE STUDY (20 MARKS)**

#### **Q11.** *Read the case given below and answer the following questions:*

Tom Emory and Jim Morris strolled back to their plant from the administrative offices of Ferguson & Son Manufacturing Company. Tom is manager of the machine shop in the company's factory; Jim is manager of the equipment maintenance department. The men had just attended the monthly performance evaluation meeting for plant department heads. These meetings had been held on the third Tuesday of each month since Robert Ferguson, Jr., the president's son, had become plant manager a year earlier. As they were walking, Tom Emory spoke: "Boy, I hate those meetings! I never know whether my department's accounting reports will show good or bad performance. I'm beginning to expect the worst. If the accountants say I saved the company a dollar, I'm called 'Sir,' but if I spend even a little too much—boy, do I get in trouble. I don't know if I can hold on until I retire."

Tom had just been given the worst evaluation he had ever received in his long career with Ferguson& Son. He was the most respected of the experienced machinists in the company. He had been with Ferguson & Son for many years and was promoted to supervisor of the machine shop when the company expanded and moved to its present location. The president (Robert Ferguson, Sr.) had often stated that the company's success was due to the high-quality work of machinists like Tom. As supervisor, Tom stressed the importance of craftsmanship and told his workers that he wanted no sloppy work coming from his department.

When Robert Ferguson, Jr., became the plant manager, he directed that monthly performance comparisons be made between actual and budgeted costs for each department. The departmental budgets were intended to encourage the supervisors to reduce inefficiencies and to seek cost reduction opportunities. The company controller was instructed to have his staff "tighten" the budget slightly whenever a department attained its budget in a given month; this was done to reinforce the plant manager's desire to reduce costs. The young plant manager often stressed the importance of continued progress toward attaining the budget; he also made it known that he kept a file of these performance reports for future reference when he succeeded his father. Tom Emory's conversation with Jim Morris continued as follows:

*Emory:* I really don't understand. We've worked so hard to meet the budget, and the minute we do so they tighten it on us. We can't work any faster and still maintain quality. I think my men are ready to quit trying. Besides, those reports don't tell the whole story. We always seem to be interrupting the big jobs for all those small rush orders. All that setup and machine adjustment time is killing us. And quite frankly, Jim, you were no help. When our hydraulic press broke down last month, your people were nowhere to be found. We had to take it apart ourselves and got stuck with all that idle time.

*Morris:* I'm sorry about that, Tom, but you know my department has had trouble making budget, too. We were running well behind at the time of that problem, and if we'd spent a day on that old machine, we would never have made it up. Instead we made the scheduled inspections of the forklift trucks because we knew we could do those in less than the budgeted time.

*Emory:* Well, Jim, at least you have some options. I'm locked into what the scheduling department assigns to me and you know they're being harassed by sales for those special orders. Incidentally, why didn't your report show all the supplies you guys wasted last month when you were working in Bill's department?

*Morris:* We're not out of the woods on that deal yet. We charged the maximum we could to other work and haven't even reported some of it yet.

*Emory:* Well, I'm glad you have a way of getting out of the pressure. The accountants seem to know everything that's happening in my department, sometimes even before I do. I thought all that budget and accounting stuff was supposed to help, but it just gets me into trouble. It's all a big pain. I'm trying to put out quality work; they're trying to save pennies.

#### Required:

- a. Identify the problems that appear to exist in Ferguson & Son Manufacturing Company's budgetary control system and explain how the problems are likely to reduce the effectiveness of the system. (5+5)
- b. Explain how Ferguson & Son Manufacturing Company's budgetary control system could be revised to improve its effectiveness. (5+5)

			R.No
Subjec	t: Research Methodology		Course Code: MGT 515
Full M	arks: 100		Time: 4:00 Hours
		<b>30 30 1</b>	
Tick th	SECTION A: MULTIPLE CHOICE QUESTIONS (1 × 2	20 = 20 N	/IARKS)/ (TIME: 20 MINUTES)
$\cap 1$	Passarah that is conducted without having a specific d	opision	in mind is called.
Q1.	a Basic business research		Evaluation research
	a. Dasic business research	U.	None of above
02	When a company changes the price on one of its pro-	u. duct in	and the determine its affect on unit sales
Q2.	when a company changes the price of one of its pro-		order to determine its effect of unit sales,
	a Cousal research	0	Descriptive research
	a. Causal research	U.	Concomitant research
02	D. Exploratory research	u.	concommant research
Q3.	in a statement such as. If we increase price by 5 perc	em, we	expect that donar sales will decrease by 4
	percent, what type of variable is donar sales?	0	Dependent
	a. Independent	C.	Dependent
04	D. Categorical Which of the following is the most normalize method of	а.	Pseudo
Q4.	which of the following is the most popular method of	generali	A description study
	a. An experiment	С.	A descriptive study
05	b. A survey	a.	A causal study
Q5.	A list of people in the target market from which a samp	ple of pe	copie will be selected is called a:
	a. sampling frame	C.	purposive sample
06	b. judgment sample	d.	cluster sample
Q6.	When all visitors to an Internet site are asked to fill of	ut a pop	o-up survey, what type of sample does this
	represent?		
	a. Stratified sample	c.	Cluster sample
~ -	b. Convenience sample	d.	Quota sample
Q7.	All of the following are examples of nonprobability sa	mples e	xcept:
	a. a convenience sample	с.	a quota sample
	b. a simple random sample	d.	a judgment sample
Q8.	When the results of a test market in Kathmandu are us	sed to es	stimate the market share for a new product
	nationally, this is an example of what type of statistics	?	
	a. Variance statistics	с.	Normal statistics
	b. Inferential statistics	d.	Descriptive statistics
Q9.	The point in the distribution below which, and above	which, 5	50 percent of the people in the study score
	is called the:		
	a. mean	с.	median
	b. standard deviation	d.	mode
Q10.	A one-hour discussion with a group of six to ten memb	pers of t	he target market to determine their interest
	in purchasing a new model of a car is an example of a(	(n):	
	a. descriptive study	с.	causal study
	b. experiment	d.	focus group discussion
Q11.	Typically, which of the following is the most expensive	e type o	f survey to conduct per respondent?
	a. Mail survey	c.	Internet survey
	b. Phone survey	d.	Personal interview
Q12.	What is wrong in the following questionnaire?		
	How many children do you have?01	2 3	4
	a. The choices are not exhaustive.		
	b. The choices are not mutually exclusive.		
	c. This is a double-barreled question.		
	d. It is a loaded question.		

Q13.	What type of question is the following?		
	Should Manish continue its excellent gift-wrapping servi	ce?_	Yes No
	a. Loaded	c.	Open-ended
	b. Double-barreled	d.	Leading
Q14.	The process of checking data to see if any questions have	been	skipped is part of which process?
	a. Coding	с.	Dummy coding
	b. Test tabulation	d.	Editing
Q15.	The process of assigning a "number" to a set of data point	ts is c	called:
	a. convergent validity	c.	measurement
	b. a category scale	d.	discriminant validity
Q16.	What type of scale is used when a football player has the	e nur	mber 12 on the back of his jersey during a
	game?		
	a. Ordinal scale	c.	Interval scale
	b. Nominal scale	d.	Ratio scale
Q17.	The "split-half method" measures:		
	a. face validity	c.	construct validity
	b. content validity	d.	reliability
Q18.	What type of error occurs when something that is true in	the j	population is rejected based on the sample
	data?		
	a. Type I	c.	Type gamma
	b. Type alpha	d.	Type II
Q19.	The introductory section of a research report should aim	to:	
	a. Identify the specific focus of the study.		
	b. Provide a rationale for the dissertation, or article.		
	c. Grab the reader's attention.		
	d. All of the above.		
Q20.	On a measure of "brand loyalty," when the researcher a	sks h	erself: "Do these questions really measure

brand loyalty?", what type of validity is being considered?

a. Convergent validity

b. Discriminant validity

- c. Face validity
- d. Sensitivity

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Subject	ct: Research Methodology Course Co	de: MGT 515						
Full Ma	Iarks: 100 Tim	e: 4:00 Hours						
You ar	You are required to answer in your own words as far as applicable. The figures in the margin indicate full marks.							
	SECTION B: SHORT ANSWER QUESTIONS (5X6 = 30 MARKS)							
Answe	er any FIVE questions:							
Q1.	Differentiate between deductive and inductive method of inquiry.	(6)						
Q2.	What is experimental design? Differentiate between lab and field experiment.	(2+4)						
Q3.	Why do we study sample instead of studying whole population? Write the major reasons.	(6)						
Q4.	What is reliability? Explain its major types.	(2+4)						
Q5.	What are the major factors that affect the choice between primary and secondary data?	(6)						
Q6.	26. Explain major purpose of using both descriptive and inferential statistics in most of the fundamental (basic)							
	research.	(6)						
Q7.	Explain major characteristics of a good research report.	(6)						
	<b>SECTION C: LONG ANSWER QUESTIONS (2X15 = 30 MARKS)</b>							
Answe	er any TWO questions:							
Q8.	What is level of measurement? Critically analyze its type with suitable example.	(5+10)						
Q9.	Enumerate the different methods of data collection in business research and critically examine	ne interviews						
	introduce more bias than does the use of survey questionnaire.	(7.5+7.5)						
Q10.	You have received a business research report done by a consultant for your firm, a life insurance c	company. The						
	study is a survey of customer satisfaction based on a sample of 600. You are asked to comment of	on its quality.						
	What aspects of research process you highlight on your comments?	(15)						
	SECTION D: CASE STUDY (20 MARKS)							

Q11. Read a case given below and answer the following questions:

During her degree placement Sam Jones spent a year working in the Purchasing Services department of a local acute hospital National Health Service (NHS) Trust. During her time in the organisation she saw at first hand the pressures faced by the organisation as it strove to deliver the vision of The NHS Plan (Department of Health, 2000) of a health service that provided timely, high-quality, value-for-money and patient-centred care. Specifically, she witnessed the changes being introduced in relation to supply chain policy and practice as the Purchasing Services department responded to the challenge of delivering quality products and services that met the needs of the end patient and other service users. Embarking on her research project Sam decided to focus on the topic of measuring service quality in health care supply chains. During the placement the Head of Purchasing Services had expressed an interest in the topic as being both important and timely and had offered to assist in facilitating the collecting of data. In addition, an initial review of the literature suggested that there was scope to make a worthwhile contribution to knowledge by researching the topic.

Having completed a review of the literature on supply chain management and service quality, Sam established an overarching aim of her research project, which was to measure and compare perceptions of service quality in health care supply chains. Through her reading of the literature and having undertaken some initial exploratory interviews with Purchasing Services' staff she had developed the following objectives for the research:

- to establish how service quality is measured in health care supply chains;
- to investigate the factors that influence perceptions of service quality of different people/groups within health care supply chain chains;

(5)

(5)

# **Questions:**

- a) What research design(s) is appropriate in in this research? Justify.
- b) Does Sam need to develop hypothesis for the study? If yes, mention some of the hypothesis relevant for the study?
   (5)
- c) What sampling and data collection techniques are most relevant in this study? Explain. (5)
- d) Provide appropriate way of analyzing the data so collected.

Subj	ect: Quantitative Approach to	o Management		Course Code: M	1GT 516
Full	<u>Marks: 100</u>	un oum wonde as fan as ann	lights The former in the	<u>Time: 4:0</u>	<u>0 Hours</u>
100	are required to answer in you SECTIO	<b>N B· SHORT ANSWER</b>	OUFSTIONS (5X6 – 3)	e margin inaicaie juii mark. <b>MARKS</b> )	5.
Ansv	ver any FIVE auestions:				
Q1.	A) Provide axiomatic defi	nition of probability. Elu	cidate, with example, th	ne concept of mutually ex	cclusive,
-	dependent and independent	events.	•		+1+1+1)
	<b>B</b> ) Ramesh and Suresh are	asked to solve the problem	. The probability that the	Ramesh solves the proble	m is 2/3
	and that of Suresh solves	is $3/4$ . Find the probability	that:	*	
	a. Both can solve the pr	oblem.			(1)
	b. Ramesh solves but Ra	amesh cannot.			(1)
Q2.	A) A working committee of	of 4 members has to form t	from among 6 managers	4 technicians, 3 supervisor	rs and 2
	trainers.			-	
	a. What is the probability	that the committee has at le	east one technician?		(1)
	b. What is the probability	that the committee has at n	nost 2 managers?		(1)
	<b>B</b> ) A production process production	oduces light bulbs are 10%	defectives. Each item is	inspected before being exp	orted
	but the inspector will inc	correctly classify an item 10	)% of the time (only item	s classified as good are shi	pped).
	What is the probability of	of items shipped being defe	ctive?	-	(4)
Q3.	A) Point out the conditions	of poisson distribution.			(1)
	There are 20% chances for	a worker of an industry to	o suffer from an occupat	tional disease. Find the pro-	obability
	that:		-	-	-
	a. Only one worker is four	nd suffering from the disea	se.		(1)
	b. None is suffering from	the disease.			(1)
	<b>B</b> ) The personal department	t of company has records w	which show the following	of its 200 engineers:	. ,
	Age	Bachelors degree only	Masters degree	Total	
	Under 30	90	10	100	
	30-40	20	30	50	
	Over 40	40	10	50	
	Total		50	200	
	If one engineer is selected	at random from the compa	any, find:		(1)
	a. The probability that h	le has only a bachelor's deg	gree.		(1)
	b. The probability that h	the has the Master's degree g	given that he is over 40.		(1)
0.1	c. The probability he is	under 30, given that he has	only a bachelor's degree	2.	(1)
Q4.	Differentiate between:	1.			( <b>2</b> )
	a. Nominal and Ordinal so				(2)
	b. Stratified and cluster sa	.mpling			(2)
05	c. Correlation and regress	ion	11 11 / 11 / 1 / 1	D 500 1 4 1 1	(2)
Q5.	Income of a group of 1000	persons was found to be no	rmally distributed with n	nean Rs. 520 and standard	
	deviation Rs. 60. Find;	( 100/ - 6/1			( <b>2</b> )
	a. The highest income of j	poorest 10% of the persons			(3)
0.6	b. Lowest income of riche	est 20% of the persons.	1 61		(3)
Q6.	A) In a recent study of 35 n	inth grade students, the me	an number of hours per v	veek that they played video	games
	was 16.6. The standard dev	ation of the population was	s 2.8.		(A)
	a. Find the best point es	timate of the population me	ean.		(1)
	b. Find the 95% confide	nce interval of the mean of	the time playing video g	ames.	(2)
	<b>B</b> ) A health care profession	nal wishes to estimate the b	ourth weights of infants. H	low large a sample must be	:
	<b>B)</b> A health care professional wishes to estimate the birth weights of infants. How large a sample must be obtained if she desires to be 90% confident that the true mean is within 2 ounces of the sample mean?				

Assume population standard deviation is eight ounces.

(3)

Q7. A) Do the following data provide evidence of the effectiveness of inoculation in preventing tuberculosis? (Use tabulated value 3.841)

	Attacked	Not attacked	Total
Inoculated	20	300	320
Not inoculated	80	600	680
Toal	100	900	1000

**B**) Compute the partial correlation coefficient from the following information by eliminating the effect of the third variable X<sub>3</sub>: (3)

The coefficient of correlation between  $X_1$  and  $X_2 = 0.80$ 

The coefficient of correlation between  $X_1$  and  $X_3 = 0.65$ 

The coefficient of correlation between  $X_2$  and  $X_3 = 0.70$ 

# SECTION C: LONG ANSWER OUESTIONS (2X15 = 30 MARKS)

Answer any TWO questions:

Q8. A) The number of grams of fiber per serving for a random sample of three different kinds of foods is listed. Is there sufficient evidence at the 0.05 level of significance to conclude that there is a difference in mean fiber content among breakfast cereals, fruits, and vegetables?

Breakfast cereals	3	4	6	4	10	5
Fruits	5	2	4	2	4	5
Vegetables	10	2	4	3	3	7

**B**) MBA students were selected by a big organization. They were given an I.Q. test immediately after selection and their scores out of 50 were noted. A two month training as arrange for them and on completion I.Q. test was given again and score recorded.

Students	1	2	3	4	5	6	7	8	9	10
Score (before)	31	35	38	25	40	45	40	38	18	30
Score (after)	32	30	32	37	38	37	42	40	27	35
On the basis of these results, can it be concluded that the training has benefited the students? (7)										

On the basis of these results, can it be concluded that the training has benefited the students?

- Q9. A random sample of 16 values from a normal population has a mean of 41.5 inches and the sum of square of deviations taken from the mean is 135 inches. Another sample of 20 values from an unknown population has a mean of 43.0 inches and sum of squares of deviations from their mean is 171 inches. Show that the two samples may be regarded as coming from the same normal population. (15)
- Q10. A) Manager of Primer TV claim that the average number of hours of television watched per week by women over age 55 is more than men over age 55. To check his claim a researcher randomly select samples of 40 men and 40 women from a large retirement community and found on an average male watched TV 44.3 hours per week with SD 4.5 hours whereas. 40 women watched TV for 48.2 hours per week with SD 5.6 hours. At the 0.01 level of significance, can it be concluded that women watch more television per week than men? (7)
  - **B**) In a random sample of 200 men, 130 said they used seat belts. In a random sample of 300 women, 63 said they used seat belts. Test the claim that men are more safety-conscious than women, at  $\alpha = 0.01$ . Use the Pvalue method. (8)

# **SECTION D: CASE STUDY (20 MARKS)**

Q11. Read a case given below and answer the following questions:

The research firm believes that the job satisfaction of employees in business firm is mainly due to working experience and income. This firm has assessed the satisfaction of five employees of the business firm and found the following information regarding satisfaction score, working experience and annual income.

Job satisfaction	10	5	10	4	8
Experience in years	16	13	21	10	13
Annual income (Rs. 100000)	3	6	4	5	3

a. Estimate the equation to predict the job satisfaction from experience and annual income. And interpret the meaning of slope coefficients. (8+2)

- b. Predict job satisfaction score of an employee who has spent 18 years on job and has annual income of Rs. 800000. (2)
- c. Compute the standard error of estimate.
- d. Compute the coefficient of determination and comment on regression equation.

(3)(3+2)

(3)

(8)

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Subject: Quantitative Approach to Management Full Marks: 100

R.No. .....

Course Code: MGT 516 Time: 4:00 Hours

#### SECTION A: MULTIPLE CHOICE QUESTIONS (1 × 20 = 20 MARKS)/ (TIME: 20 MINUTES)

Tick the best answers.

- Q1. If two events are independent, then;
  - a. They must be mutually exclusive.
  - b. The sum of their probabilities must be equal to one.
  - c. Their intersection must be zero.
  - d. None of these alternatives is correct.
- Q2. Two events are mutually exclusive and each has a non zero probability. If event A is known to occur, the probability of the occurrence of event B is:
  - a. One

c. Any positive value

b. Zero

- d. Any value between zero to one
- Q3. A numerical description of the outcome of an experiment is called:
  - c. Variance
  - b. Probability function d. Random variable
- Q4. In textile industry, a manufacturer is interested in the number of blemishes or flaws occurring in each 100 feet of material. The probability description that has the greatest chance of applying to his situation is the:
  - a. Normal distribution

a. Descriptive statistics

b. Binomial distribution

- c. Poisson distribution
- d. Uniform distribution
- Q5. Which of the following is not the property of a binomial distribution?
  - a. The experience consists of a sequence of n identical trials
  - b. Each outcome can be referred to as a success or a failure
  - c. The probabilities of the two outcome can change from one trial to the next
  - d. The trials are independent
- Q6. The level of significance is the:
  - a. maximum allowable properties of Type II error
  - b. maximum allowable properties of Type I error
  - c. Same as the confidence coefficient
  - d. Same as the p-value
- Q7. An important application of the chi square distribution is
  - a. Making inferences about a single population variance
  - b. Testing for goodness of fit
  - c. Testing for the independence of two variables
  - d. All of these alternatives are correct
- Q8. For a continuous random variable x, the probability density function f(x) represents:
  - a. The probability at a given value of x
  - b. The area under the curve to the right of x
  - c. The area under the curve at x
  - d. The height of the function at x
- Q9. The convenience sampling is an example of:
  - a. Probabilistic sampling
  - b. Non probabilistic sampling

- c. Stratified sampling
- d. Cluster sampling
- Q10. In hypothesis testing, the hypothesis tentatively assumed to be true is:
  - a. The alternative hypothesis
  - b. Either null or the alternative

- c. The null hypothesis
- d. None of these alternatives is correct

- Q11. In point estimation:
  - a. Data from the population is used to estimate the population parameter.
  - b. Data from the sample is used to estimate the population parameter.
  - c. Data from the sample is used to estimate the sample statistic.
  - d. The mean of the population equals the mean of the sample.
- Q12. A variable that takes on the value of 0 to 1 and is used to incorporate the effect of qualitative variables in a regression model is called:
  - a. An interaction

b. Consistency

b. A dummy variable

- c. A constant variable
- d. None of these alternative is correct
- Q13. A property of a point estimator that occurs whenever larger sample sizes tend to provide point estimate closer to the population parameter is known as:
  - a. Efficiency c. Unbiased sampling
    - d. Relative estimation
- Q14. If a hypothesis is rejected at the 5% level of significance, it is ...
  - a. rejected at the 1% level
  - b. accepted at the 1% level
  - c. never tested at the 1% level
  - d. rejected or not rejected at the 1% level
- Q15. Which of the following does not need to be known in order to compute the p value?
  - a. Knowledge of whenever the test is one tailed or two tailed
  - b. The value of the test statistic
  - c. The level of significance
  - d. None of these alternative is correct
- Q16. The ANOVA procedure is a statistical approach for determining whether or not:
  - a. The means of two samples are equal.
  - b. The means of two or more samples are equal.
  - c. The mean of more than two samples are equal.
  - d. The means of two or more populations are equal.
- Q17. The range of the partial correlation coefficient is between:
  - a. 0 to1
     c. 0 to 1

     b. -infinity to + infinity
     d. -1 to 1
- Q18. A random sample of 121 bottles of cologne showed an average content of 4 ounces. It is known that the standard deviation of the contents (i.e. of the population) is 0.22 ounces. In this problem the 0.22 is:
  - a. A parameter
  - b. The standard error of the mean
  - c. A statistic
  - d. The average content of colognes in the long run
- Q19. Whenever using the t distribution in estimation, we must assume that:
  - a. The sample size is at least 30
  - b. The sampling distribution is approximately normal
  - c. The population is approximately normal
  - d. The finite population correction factor is necessary.
- Q20. In how many ways can a committee of 4 persons be chosen out of 8?
  - a. 1680 c. 35
  - b. 70 d. 56