

MID-WESTERN UNIVERSITY
FACULTY OF MANAGEMENT
FINAL EXAMINATION: 2072
BACHELOR OF BUSINESS STUDIES (BBS)
SEMESTER - IV

Subject: Introduction to Finance - II
Full Marks: 100

Course Code: MGMT 341
Time: 3 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORT ANSWER QUESTIONS (10 X2 = 20 MARKS)

Answer all questions.

- Q1. Define short term financing.
- Q2. What do you mean by Trade Credit?
- Q3. List any four features of common stock.
- Q4. You have just purchased stock at Rs. 80. The price of stock will be Rs. 86 at the end of the year and you will also receive Rs. 3 as dividend at the end of the year. Calculate your holding period rate of return.
- Q5. Differentiate between capital structure and financial structure.
- Q6. Find out annual percentage cost of credit term 2/10 net 30.
- Q7. Calculate portfolio return on the basis of given information:
Weight of stock A 40% and stock B 60% and Expected return of stock A 10% and stock B 15%.
- Q8. Calculate the growth rate if the return on equity of a stock is 20% and the retention ratio is 40%.
- Q9. Find the expected dividend for each of the next three years if the company just dividend of Rs 20 per share and the dividend is expected to grow at the rate of 5% per year.
- Q10. Calculate the intrinsic value of a stock assuming that dividend remains constant forever. The current dividend per share Rs 15 and the required rate of return is 10%.

SECTION B: SHORT ANSWER QUESTIONS (8 X6 = 48 MARKS)

Answer any EIGHT questions:

- Q11. Define bond and explain the different features of bond. (2+4)
- Q12. Explain advantages and disadvantages of short term source of financing. (3+3)
- Q13. Why preferred stock is called hybrid security? Explain its features. (2+4)
- Q14. Define leverage. Explain the different types of leverage? (2+4)
- Q15. Find the value of following bonds assuming required rate of return is 14%
- A. Rs 1000 par, zero coupon bond with maturity period of 10 years. (2)
 - B. 8%, 12 years Rs 1000 par value. (2)
 - C. 11%, 12 years 1000 par value bond interest paid semi-annually. (2)
- Q16. A) Assume that the risk free rate is 6 percent and expected return on market is 13 percent. What is the required rate of return on a stock that has a beta of 0.7? (3)
- B) Assume that the risk free rate is 5 percent and the market risk premium is 6 percent. What is the expected return for the overall stock market? (3)
- Q17. Surya Company recently paid a dividend of Rs. 12. The company expects to grow at 20% for next 2 years and thereafter at constant rate of 5% forever. Required rate of return is 15 percent. What is the today's value of company's stock? (6)

Q18. Himal Cement Company purchases under the terms of 2/10 net 40. Annual purchase of the company is Rs 6400,000. Assume 365 days in a year.

- a) What is annual percentage cost of its non-free trade credit? (2)
- b) What is effective percentage cost of its non-free trade credit? (2)
- c) What is annual percentage cost of not taking discount, stretching the payment date to 50 days? (2)

Q19. Deuti Corporation produces a small computer, last year 50,000 computers were sold at Rs 20 each. Income statement of Deuti Corporation is given below:

Sales	Rs. 1000,000
Less: Variable cost	Rs. 400,000
Fixed cost	Rs. 200,000
EBIT	Rs. 400,000
Less: Interest	Rs. 125,000
Net income before tax	Rs. 275,000
Less: Income tax (40%)	Rs. 110,000
Net income	Rs. 165,000
EPS (100,000) share	Rs. 1.65

Calculate: Degree of operating leverage, Degree of financial leverage and degree of combined leverage (2+2+2)

Q20. Write short note on (any two) (3+3)

- a) EBIT-EPS analysis b) Pecking Order Theory c) Foreign Direct Investment

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any TWO questions:

Q21. Define the term capital structure and state the various factors that affect the optimal capital structure of an organization. (6+10)

Q22. A 10 year 14% semiannual coupon bond, with a par value of Rs. 1000 may be called in 4 years at a call price of Rs. 1060. The bond is sold at Rs. 1100. (6+2+2+6)

- a) What is the bond's yield to maturity?
- b) What is the bond's current yield?
- c) What is the bond's capital gain or loss or loss yield?
- d) What is the bond's yield to call?

Q23. Shree Ram Sugar Mills has the following annual rate of return on project X and Y:

Year	Project X's return (%)	Project Y's return (%)
2005	10	(20)
2006	15	25
2007	20	25
2008	25	20
2009	30	30

- a) Calculate the expected return and standard deviation for each project. (10)
- b) Calculate covariance and correlation coefficient of the each project's return. (6)

MID-WESTERN UNIVERSITY
FACULTY OF MANAGEMENT
FINAL EXAMINATION: 2072
BACHELOR OF BUSINESS STUDIES (BBS)
SEMESTER - IV

Subject: Human Resource Management
Full Marks: 100

Course Code: MGMT 342
Time: 3 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORT ANSWER QUESTIONS (10 X2 = 20 MARKS)

Answer all questions.

- Q1. List any four functions of human resource management.
- Q2. Define readiness for change.
- Q3. Point out any two benefits of job design.
- Q4. What is selection?
- Q5. What is interview?
- Q6. Write any two characteristics of human resource planning.
- Q7. Why Orientation is an essential for organizations?
- Q8. Enlist any two objectives of training.
- Q9. Give the meaning of performance appraisal.
- Q10. Mention any two causes of stress.

SECTION B: SHORT ANSWER QUESTIONS (8 X6 = 48 MARKS)

Answer any EIGHT questions:

- | | |
|---|-----|
| Q11. State and explain the objectives of human resource management. | 2+4 |
| Q12. Write short note on the <i>productivity</i> and <i>Quality of work life</i> . | 3+3 |
| Q13. What are the differences between personnel management and human resource management? | 6 |
| Q14. Why are reliability and validity important in the selection test? | 6 |
| Q15. Discuss recruitment and selection practices in Nepalese organization. | 6 |
| Q16. Explain the process of human resource planning. | 6 |
| Q17. What is career? Explain about the successful career trips. | 6 |
| Q18. State and explain the objectives of performance appraisal. | 2+4 |
| Q19. Give the meaning of grievance and explain its causes. | 2+4 |
| Q20. What do you mean by trade union? Why do employee join trade union? | 2+4 |

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any TWO questions:

- | | |
|--|-------|
| Q21. Why training is necessary for employee working in Nepalese organization? Explain about the 'On the job training' and 'Off the job training' method. | 4+6+6 |
| Q22. What do you mean by selection? Explain the phases of selection process. | 4+12 |
| Q23. Define collective bargaining and explain the steps involved in collective bargaining process. | 4+12 |



MID-WESTERN UNIVERSITY
FACULTY OF MANAGEMENT
FINAL EXAMINATION: 2072
BACHELOR OF BUSINESS STUDIES (BBS)
SEMESTER - IV

Subject: Sociology/Anthropology in Management
Full Marks: 100

Course Code: MGMT 343
Time: 3 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORT ANSWER QUESTIONS (10 X2 = 20 MARKS)

Answer all questions.

- Q1. Define sociology in your own words.
- Q2. Mention the steps of scientific study?
- Q3. Write any two characteristics of caste?
- Q4. What do you mean by cooperation?
- Q5. State the meaning of social stratification?
- Q6. What is relationship between market and politics?
- Q7. Write the concept of gender.
- Q8. What is liberalization?
- Q9. Show specific difference between equity and equality.
- Q10. List any four characteristics of society.

SECTION B: SHORT ANSWER QUESTIONS (8 X6 = 48 MARKS)

Answer any EIGHT questions:

- Q11. Define community. What are key features of community? (2+4)
- Q12. Explain World System Theory. (6)
- Q13. Introduce Nepali society and culture. (6)
- Q14. Show the relationship between globalization and industrialization. (6)
- Q15. Write short essay about conflict in our society. (6)
- Q16. Write the meaning of school deviance and ways of control and briefly describe them. (3+3)
- Q17. Write the factors of social process. (6)
- Q18. Compare and contrast between cultural relativism and ethnocentrism. (3+3)
- Q19. Explain about social norms and value. (3+3)
- Q20. Write short notes any two: (3+3)
 - a) Socialization
 - b) Business administration
 - c) Anthropology

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any TWO questions:

- Q21. How can we apply sociology in management and business administration? Explain. (16)
- Q22. Define Marxist theory. What are basic premises of Marxist theory? (4+12)
- Q23. What do you mean by social change? Write the causes of social-cultural change. (4+12)



MID-WESTERN UNIVERSITY
FACULTY OF MANAGEMENT
FINAL EXAMINATION: 2072
BACHELOR OF BUSINESS STUDIES (BBS)
SEMESTER - IV

Subject: Business Law
Full Marks: 100

Course Code: MGMT 344
Time: 3 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORT ANSWER QUESTIONS (10 X2 = 20 MARKS)

Answer all questions.

1. Define the term precedent?
2. List any four importance of Business Law.
3. What is General Meeting?
4. Define Consideration.
5. Point out any four features of Bailment.
6. What does the term Surety mean?
7. What is law of contract of Agency?
8. What is meant by Promissory Note?
9. What is incorporation of company?
10. What is copy right?

SECTION B: SHORT ANSWER QUESTIONS (8 X6 = 48 MARKS)

Answer any EIGHT questions:

- | | |
|---|-----|
| 11. What is Business law? Explain the sources of business law. | 2+4 |
| 12. Differentiate between the void and voidable contract. | 6 |
| 13. What is free consent? Explain the elements of factor affecting the free consent. | 2+4 |
| 14. What is termination of contract? State different modes of termination of contract. | 2+4 |
| 15. What is Bailment? Differentiate between the bailment and pledge. | 2+4 |
| 16. What is contract of sales of goods? Discuss the essential elements of contract of sales of goods. | 2+4 |
| 17. Define Negotiable instruments. Explain the different types of Negotiable Instruments. | 2+4 |
| 18. Explain the Minutes and Meeting. | 3+3 |
| 19. What is Trademark and Patent Right? | 3+3 |
| 20. What is company? Explain the modes of liquidation of company. | 2+4 |

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any TWO questions:

- | | |
|---|-------|
| 21. What is Law? Briefly discuss about the objectives and types of law. | 3+5+8 |
| 22. "All contracts are agreement but all agreements are not contract". Justify this statement and discuss the essential elements of valid contract. | 6+10 |
| 23. What is Arbitration? Why is Arbitration important in modern business world? Explain the power and duties of arbitrators. | 4+5+7 |



MID-WESTERN UNIVERSITY
FACULTY OF MANAGEMENT
FINAL EXAMINATION: 2072
BACHELOR OF BUSINESS STUDIES (BBS)
SEMESTER - IV

Subject: NGO Management

Course Code: MGMT 345

Full Marks: 100

Time: 3 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORT ANSWER QUESTIONS (10 X2 = 20 MARKS)

Answer all questions.

- Q1. What does the term 'trust' mean?
- Q2. Enlist any two objectives of Red Cross.
- Q3. List any two macro factors of NGO.
- Q4. Write the concept of the society.
- Q5. What is core concept?
- Q6. List any three functions of Red Cross Society.
- Q7. Name the three international non-government organizations.
- Q8. What is taxonomy? Write in two sentences.
- Q9. What is meant by the term 'Strategy'?
- Q10. Give any two differences between NGOs and society.

SECTION B: SHORT ANSWER QUESTIONS (8 X6 = 48 MARKS)

Answer any EIGHT questions:

- Q11. Define the term of NGOs. Explain its types. (3+3)
- Q12. What are the processes of management? Discuss. (6)
- Q13. Explain about PESTLE analysis. (6)
- Q14. How would you differentiate between trust and society? (2+4)
- Q15. What are the major tasks of Save the Children? (6)
- Q16. Define project management. Explain its success factors. (6)
- Q17. What are the major problems faced by NGOs in Nepal? (6)
- Q18. What is the registration procedure of NGOs in Nepal? (6)
- Q19. Explain the major development indicators. (6)
- Q20. Differentiate between project & project management. (6)

SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)

Answer any TWO questions:

- Q21. Define term project. Explain its cycle. (4+12)
- Q22. Define external and internal environment factors of NGOs. (8+8)
- Q23. Write briefly about the development of NGOs in the context of Nepal. (6+10)

