

MID-WESTERN UNIVERSITY, FACULTY OF MANAGEMENT
BACHELOR IN BUSINESS ADMINISTRATION (BBA), SYLLABUS 2072 (2016)

Course Title		Working Capital Management
Course Code Number		MGT 386
Year: IV		Semester: VIII (Finance Specialization)
Credit Hours		03
Course Objectives:		
Main objective		This course aims to present an overview of sources of finance including accruals, trade credit, inventory control models and responsibility, Control devices, Inventory Management. It further aims to provide insights of collection systems, Cash concentration strategies, disbursement tools, investment in marketable securities.
Enabling objectives		After the completion of all the learning units of the course, participants will be able to: <ul style="list-style-type: none"> • Describe the various sources of finances • Understand the insights of collection systems • Understand the investment in marketable securities.
Learning Unit (LU)	Learning Hours (LH)	Contents
LU 1	LH 12	Financing and control of working capital Introduction, sources of finance including accruals, trade credit, working Capital advance by commercial banks, regulation of bank finance, public deposits, ICDs, short term loans from FIs, right debentures for Working Capital, commercial papers and factoring. Working Capital & banking policy .
LU 2	LH 12	Inventory management Scope, Type of control required, cost of holding inventories, inventory control models and responsibility, Control devices, Inventory Management & Evaluation.
LU 3	LH 10	Receivable management Objectives, benefits, cost, credit policies, Evaluation of the credit applicant, credit terms, collections from accounts receivable.
LU 4	LH 14	Cash Management Scope, motives for holding cash, factors determining the cash balance, Cash system; Cash flow; Types of collection systems, Cash concentration strategies, disbursement tools, investment in marketable securities; types of marketable securities, Forecasting for Cash flows: methods of financial forecasting, Sources of uncertainty in cash forecasting, hedging cash balance uncertainties, hedging via interest rate, futures & options on futures
References		1. Essentials of Working Capital Management, James S Sagner, John Wiley and Sons Publication 2. Working Capital Management, Theory and Strategy: Robert Alan Hill

Net Contact Hour is 48 excluding the exams and tests.

Evaluation Module: 50 percent will be assessed through the internal evaluation and 50 percent will be assessed through end semester examination.