

MID-WESTERN UNIVERSITY  
FACULTY OF MANAGEMENT  
FINAL EXAMINATION: 2075  
BACHELOR OF BUSINESS STUDIES (BBS)  
SEMESTER - IV

Subject: Introduction to Finance-II  
Full Marks: 100

Course Code: MGMT 341  
Time: 3:00 Hours

*You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.*

**SECTION A: VERY SHORT ANSWER QUESTIONS (10 X 2 = 20 MARKS)**

Answer **ALL** questions.

- Q1. A stock that recently paid dividend Rs 40 per share, which is expected to grow at constant rate of 5% per year forever. If cost of capital is 15%. What is the value of stock?
- Q2. List out the sources of short term financing.
- Q3. An investor invested 60% in stock A and 40% in stock B. if A's return is 20% and B's return is 12%. What would be the investor portfolio return?
- Q4. List out the advantage of commercial paper.
- Q5. Differentiate between perpetual and zero coupon bond.
- Q6. What do you mean by revolving credit agreement?
- Q7. List out the types of leverage.
- Q8. Describe the meaning of capital structure.
- Q9. Describe the meaning of portfolio.
- Q10. List out the feature of common stock.

**SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)**

Answer any **SIX** questions.

- Q11. The Star Company has just paid a cash dividend of Rs 10 per share. Investors required a 12% return from investment. If the dividend is expected to grow at constant rate 8 % per year,  
a) Calculate the expected dividend until the 5 years. (4)  
b) What will the stock be worth in five year from now? (4)
- Q12. Compute the value of following bond:  
a) 8 % coupon Rs 1000 par value perpetual bond, required rate of return is 10%. (4)  
b) 10 years zero coupon bonds the required return of the bond is 12%. (4)
- Q13. United Watch Company manufactures a single product that is sold through discount house. Each unit is sold for Rs 35. The fixed cost is Rs 150,000 for 30,000 units and variable cost is Rs 25 per unit.  
a) What is the firms gain or loss at 8,000 units and 15,000 units? (4)  
b) What is the degree of operating leverage at sales of 15,000 units? (4)
- Q14. Yellow Nepal Company borrowed Rs 1.5 million from Laxmi Bank. The loan was made at a simple interest rate of 9% for 3 month. A 20% compensating balance raised the effective cost.  
a) The effective interest rate on lone was 11.5%. what is the true effective interest rate. (4)  
b) What would be the effective cost of the loan if the note required discount basis. (4)
- Q15. What are the advantage and disadvantages of common stock? Explain in brief. (8)
- Q16. Preferred stock is often called hybrid securities. Explain. (8)
- Q17. What do you mean by financial leverage? How is the degree of financial leverage calculated? (3+5)
- Q18. What is the capital structure? How does it differ from financial leverage? (3+5)

**SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)**

Answer any **TWO** questions.

- Q19. Stock A and B have the following historical data:

|         |     |     |     |     |      |
|---------|-----|-----|-----|-----|------|
| prob    | 0.2 | 0.3 | 0.1 | 0.1 | 0.3  |
| Stock A | 15% | 5%  | 10% | 12% | -5%  |
| Stock B | 20% | 0%  | 15% | 17% | -10% |

- a) Calculate the expected return and stander deviation of stock A and B. (8)
- b) If you form a portfolio comprising 60 percent stock A and 40 percent in stock B calculate the expected return and standard deviation of the portfolio? (8)
- Q20. Chaudhary automobile estimate that it will need an additional Rs 150,000 for the month of April due to the seasonal nature of its business. It has three options available to provide the need funds. (5)
- a) Established a one year line of credit for Rs 150, 000 with a commercial bank. The commitment fee would be 1% and the interest charge would be 10% per annum on the used fund. No minimum time on the use of the money. (5)
- b) Forgo the April trade discount of 2/10 net 40 on Rs 150,000 of account payable.
- c) Issue Rs 150,000 of sixty day commercial paper at a 9% per annum interest rate. Since the funds are only required for only 30 days, the excess funds are invested in 8% per annum marketable securities for the month of May. Total transaction fee on purchasing and selling the marketable securities is 0.5% of the fair market value. Which alternatives result in the lowest cost? (6)
- Q21. Explain the meaning of long term sources of financing and also differentiate between bond, debenture and preferred stock. (16)

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SEMESTER - IV

Subject: Human Resource Management  
Full Marks: 100

Course Code: MGMT 342  
Time: 3:00 Hours

*You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.*

**SECTION A: VERY SHORT ANSWER QUESTIONS (10 X 2 = 20 MARKS)**

Answer **ALL** questions.

- Q1. Write down the sources of recruitment.
- Q2. What is career development?
- Q3. List out the actors of labor relation.
- Q4. Write any four causes of employee grievances.
- Q5. List any four advantages of socialization.
- Q6. What is validity in selection process?
- Q7. List out any four factors that affect job satisfaction.
- Q8. Write any four methods of establishing employee compensation.
- Q9. Write the differences between personnel management and human resource management.
- Q10. What is Quality of Work Life (QWL)?

**SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)**

Answer any **SIX** questions.

- Q11. Explain the emerging challenges of human resource management. (8)
- Q12. What is employee training? Explain on-the job methods of employee training. (2+6)
- Q13. Discuss about the employee health and safety conditions in Nepalese organization. (8)
- Q14. What is employee discipline? Explain the disciplinary action in administering discipline. (3+5)
- Q15. What do you mean by job design? Discuss any two methods of job design. (3+5)
- Q16. What is performance appraisal? Explain the objectives of performance appraisal. (3+5)
- Q17. What is job analysis? Write the differences between job specification and job description. (2+6)
- Q18. How does stress affect employee performance? Discuss the various ways of managing stress in an organization. (3+5)

**SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)**

Answer any **TWO** questions.

- Q19. Define human resource management. Explain the objective and functions of human resource management. (4+6+6)
- Q20. "Selection is the process of choosing the best individuals from those available applicants, who are most likely to perform successfully in job". In the line of the given statement, discuss the selection process that would consider while selecting new employees. Also discuss the selection practices in Nepalese organization. (10+6)
- Q21. What is human resource planning? Explain the importance and process of human resource planning. (4+6+6)

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SEMESTER - IV

Subject: Introduction to Sociology  
Full Marks: 100

Course Code: MGMT 343  
Time: 3:00 Hours

*You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.*

**SECTION A: VERY SHORT ANSWER QUESTIONS (10 X 2 = 20 MARKS)**

Answer **ALL** questions.

- Q1. Write down any two scope of sociology.
- Q2. Differentiate between sociology and economics.
- Q3. What is the meaning of SMART in organization goal?
- Q4. What do you mean by culture?
- Q5. What are two merits of cast?
- Q6. What are the ways of control deviance?
- Q7. When was Karl Max born?
- Q8. What do you mean by social capital?
- Q9. Give an idea on ethnocentrism.
- Q10. What is the classification of class in society?

**SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)**

Answer any **SIX** questions.

- Q11. Define the nature of sociology in details.
- Q12. Show the relationship between sociology and management.
- Q13. Describe the communities and society in examples
- Q14. "Class and cast have different features" Explain.
- Q15. What are the major causes of social changes? Illustrate.
- Q16. What do you mean by gender based stratification? Show the major indicators?
- Q17. What do you mean by Marxist theory? Explain with critiques.
- Q18. What do you mean by postmodernism .Describe its features?

**SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)**

Answer any **TWO** questions.

- Q19. List out the social process and explain any four of them.
- Q20. Explain old system theory with critiques.
- Q21. What do you mean by organizational culture? List out its elements and significance.



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SEMESTER - IV

Subject: Business Law

Course Code: MGMT 344

Full Marks: 100

Time: 3:00 Hours

*You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.*

**SECTION A: VERY SHORT ANSWER QUESTIONS (10 X 2 = 20 MARKS)**

Answer **ALL** questions.

- Q1. What is law?
- Q2. Write down any two objective of business law.
- Q3. What is offer?
- Q4. What is free of consent?
- Q5. What is copy right?
- Q6. Define public company.
- Q7. Who is agent?
- Q8. What is quasi- contract?
- Q9. Who is baily?
- Q10. Write down any remedies in case of breach of contract?

**SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)**

Answer any **SIX** questions.

- Q11. What is business law? Write down its importance. 3+5
- Q12. Distinguish between private company and public company. 8
- Q13. Define the term 'acceptance' and mention the rules regarding acceptance. 2+6
- Q14. Define negotiable instrument and explain its characteristics. 8
- Q15. Mention the circumstances under which a contract remains valid even in absence of consideration. 8
- Q16. What are the sources of business law? Explain. 8
- Q17. Dissolution of company means death of artificial person. Explain the moods of dissolution of company. 8
- Q18. Define negotiable instrument and explain its characteristics. 2+6
- Q19. Explain the provision of the Company Act relating to the rights and power of an auditor. 8

**SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)**

Answer any **TWO** questions.

- Q20. "An agreement to be valid contract must be enforceable by law." Examine this statement with reference to the essential elements of a valid contract. 16
- Q21. Why arbitration is important in modern business world? What are the rights and duties of an arbitrator? Explain. 16
- Q22. Describe the procedures relating to the incorporation of new company in Nepal in detail under the Company Act 2063. 16

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SEMESTER - IV

Subject: NGO Management  
Full Marks: 100

Course Code: MGMT 345  
Time: 3:00 Hours

*You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.*

**SECTION A: VERY SHORT ANSWER QUESTIONS (10 X 2 = 20 MARKS)**

Answer **ALL** questions.

- Q1. Give the meaning of project.
- Q2. Define about the Infrastructural problem of NGO.
- Q3. Write any two roles of INGOs.
- Q4. What do you mean by Taxonomy?
- Q5. Write the contribution of NGOs in Nepal.
- Q6. Define about the capacity building.
- Q7. Write any four objectives of CARE.
- Q8. What is the meaning of SWOT?
- Q9. Write the differences between NGOs and Society.
- Q10. Write the problems of multi-project management.

**SECTION B: SHORT ANSWER QUESTIONS (6 X 8 = 48 MARKS)**

Answer any **SIX** questions.

- Q11. Define about the common areas of NGOs. (8)
- Q12. What are the functions and roles of NGOs in Nepal? (8)
- Q13. Write the meaning of strategy. What are the steps of strategy? (3+5)
- Q14. Define briefly about the PESTLE. (8)
- Q15. Write about the trust and society? Define the problems during the registration process of NGOs. (4+4)
- Q16. Define about the OXFAM. (8)
- Q17. Write about the origin and history of NGOs. (8)
- Q18. Explain about the project life cycle. (8)

**SECTION C: LONG ANSWER QUESTIONS (2 X 16 = 32 MARKS)**

Answer any **TWO** questions.

- Q19. What do you mean by NGOs? Define the types of NGOs. What are the challenges and problems faced by the NGOs. (4+6+6)
- Q20. Explain briefly about the Save the children and Red- cross. (8+8)
- Q21. Define about the project identification. Write about the management process. (5+11)

